

Autodesk Better Together Promotion

Frequently Asked Questions and Conditions of Offers for Asia Pacific Reseller Partners

Autodesk Suites deliver a combination of Autodesk software products to provide a comprehensive solution for specific needs. Our newest suite offerings—the complete family of Autodesk design suites—provide comprehensive workflows based on user need, interoperability, and capabilities that leverage the familiarity of Autodesk’s leading design and visualization solutions with a simpler, more cost-effective purchasing and deployment process.

1. What is the Autodesk Better Together Promotion?

For a limited time, from November 1, 2011, through January 13, 2012 (inclusive), the Better Together promotion offers discounts of up to 15% of SRP* on new licenses of and upgrades to Autodesk Design and Creation Suites. The offer includes discounts on new licenses, upgrades (including cross-grades), retroactive Subscription and Get Current (formerly Legacy) Program purchases.

In addition, the offer includes discounts on new licenses of and upgrades to AutoCAD® Inventor LT™ Suite for Japan and ANZ; as well, AutoCAD® LT™ Civil Suite for Japan.

2. What are the restrictions for the Better Together promotion?

1. For upgrades, customer must have a full commercial license registered with Autodesk before November 1, 2011. Autodesk products purchased under educational or government pricing are not eligible for this promotion.
2. Discounts for a new license and upgrade under this Better Together promotion, cannot be combined.
3. Autodesk Subscription is required in order to receive promotional pricing.
4. Discounts under this Better Together promotion may not be combined with any other discounts, promotions, or other incentives offered by Autodesk unless specified herein.

3. Is Autodesk Subscription required to receive Better Together pricing?

Yes, the purchase of Autodesk Subscription **is required** in order to receive promotional pricing under the Autodesk Better Together promotion.

Subscription benefits include:

- **Immediate access to the latest technologies**
Gain access to the latest software releases and stay current with new product enhancements
- **Expedited technical support**
Get priority responses within Autodesk forums and faster access to technical support resources
- **Improved design workflows**
Leverage web services that use the power of cloud computing for design analysis and optimization
- **Flexible licensing rights**
Allocate previous version and current software releases across multiple territories or for home use

Separate terms and conditions apply to Autodesk Subscription: see <http://usa.autodesk.com/adsk/servlet/index?siteID=123112&id=7942019> for terms and conditions.

4. What Resellers are eligible to participate in this program?

Direct and Indirect Resellers in Japan, Korea, Australia, New Zealand, Taiwan, Hong Kong, Macau, India and ASEAN countries are eligible to participate in the program. Product inclusion is subject to availability in the region and Reseller authorizations.

5. What customers are eligible to participate in the Autodesk Better Together promotion?

Only Commercial and Government customers in Japan, Korea, Australia, New Zealand, Taiwan, Hong Kong, Macau, India, and the ASEAN countries that purchased under commercial pricing are eligible to participate in the Autodesk Better Together promotion.

6. Which products are participating in the Autodesk Better Together promotion?

The Autodesk Better Together promotion provides discounts on the select products listed in the table below.

Autodesk Suites Up to 15% off New License or Upgrade SRP*	
General Design	Autodesk® Design Suite 2012 (Standard, Premium, Ultimate)
	Autodesk® Factory Design Suite 2012 (Standard, Premium, Ultimate)
MFG	Autodesk® Product Design Suite 2012 (Standard, Premium, Ultimate)
	AutoCAD® Inventor LT™ Suite 2012 * <i>Japan and ANZ only</i>
	Autodesk® Building Design Suite 2012 (Standard, Premium, Ultimate)
AEC	Autodesk® Infrastructure Design Suite 2012 (Standard, Premium, Ultimate)
	Autodesk® Plant Design Suite 2012 (Standard, Premium, Ultimate)
	AutoCAD® LT™ Civil Suite 2012 * <i>Japan only</i>
	Autodesk® 3ds Max® Entertainment Creation Suite 2012 (Standard & Premium)
M&E	Autodesk® Maya® Entertainment Creation Suite 2012 (Standard & Premium)
	Autodesk® Softimage® Entertainment Creation Suite 2012 (Standard) * <i>Japan only</i>

7. Which products can customers upgrade from as part of the promotional offer?

Autodesk provides a Price List Companion document that defines the eligible products for upgrades, retroactive Subscription, and Get Current (formerly Legacy) paths published on the promotional price list. This document should be consulted to ensure that customers are permitted to upgrade from their original product to the product being purchased. See Partner Portal for the most current version of this document.

8. If I upgrade to a Suite, will I have to pay the difference in Subscription prices on the cross-grade?

Customers holding either one-year or multi-year Subscription contracts that upgrade to a Suite (cross-grade), will automatically have their Subscription contracts migrated to the new product at no charge for the remaining months of the initial term. Additional Subscription charges will be applied to the remaining years for any existing multi-year contracts or future renewals.

9. Where do I find pricing for the Autodesk Better Together promotion?

Pricing for the Autodesk Better Together promotion can be found on the latest promotional price lists, or through your distribution partner.

10. Where do I find other terms and conditions applicable to use of the Suite?

Use of all Suite products is governed by the Autodesk License and Services Agreement accompanying that product. This document contains significant restrictions and conditions of use. Please ensure that customers review the license agreement prior to purchase. A copy of the agreement may be found at:

<http://usa.autodesk.com/adsk/servlet/index?siteID=123112&id=10235425>.

11. Are transactions related to the Better Together Promotion eligible for Partner Incentive Programs (PIPs)?

Yes. Deals under this program are eligible for PIPs. Select paths also qualify for Autodesk Customer Engagement (ACE) – consult the price list for availability.

**SRP is Autodesk's suggested retail price (excluding freight, handling and taxes) for the specified product in your region. SRP is used for reference purposes only as the actual retail price is determined by your reseller. Contact your local participating reseller partner for more information. Actual savings may vary due to local currency conversion, taxes and other factors. Autodesk reserves the right to alter the SRP, product offerings and specification of its products and services at any time without notice.*

TO THE EXTENT PERMITTED BY LAW, AUTODESK RESERVES THE RIGHT TO CANCEL, SUSPEND OR MODIFY PART OF THIS OFFER AT ANY TIME WITHOUT NOTICE, FOR ANY REASON IN ITS SOLE DISCRETION.

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